#### Port Hinterland Development in the TEN-T

### Walter Vassallo

- Head Shipping, Transport, and Intermodality -

AMRIE, APRI



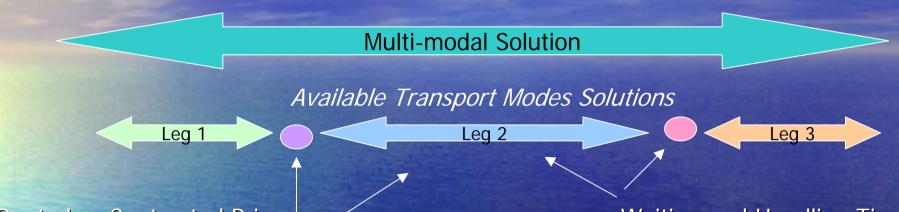
THE MODAL SHIFT



HOW TO INSERT A SSS LEG?

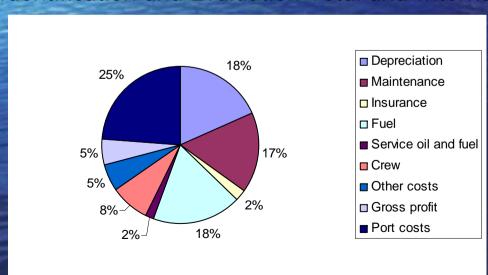
A Real and Practical Question which needs Analyses in Real and Practical Terms

### INSIGHT PERFORMANCE ACROSS MODES



**Quoted vs Contracted Prices** 

Identification and Evaluation Total and Internal Costs



Waiting and Handling Times

Pre-post Haulage

Time Window

% Reliability and Congestion

Journey Times

Other Modal Choice Drivers



# IMPROVE OVERALL TRANSPORT SYSTEM ACROSS EU?

Competitiveness vs Complementarities

Collection of Variables for a Modal Shift

Factors Influencing the Market Freight Level

Pre-Requirements for SSS to be Competitive

Port Hinterland Functions and Services

# PORT HINTERLAND, TEN-T AND SEA-MOTORWAYS

Key Nodal Points for the Sea-Land Transfer

Industrial and Commercial Nodes

Critical Paths to be taken into account

Inter-linkages, Accessibility and Cohesion

# PORT HINTERLAND, TEN-T AND SEA-MOTORWAYS

Pre-selection of Well Defined Sea Routes

Ports Areas and Ports Specialisation

Link with Trade Flow and Socio-Economic Impact Analyses

Concentration of Cargo Flows, Infrastructure, Facilities, Quality

# PORT HINTERLAND, TEN-T AND SEA-MOTORWAYS

Infrastructure Provision vs Services

TEN-T vs Marco Polo

Essence of the Sea Motorway Concept

Maritime Regional Economic Development